

# Protect Your Clients' Data and Enhance Employee Experience With Citrix ShareFile



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**citrix™**



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# Agenda

- **Cornerstone.IT & Citrix**
- **Citrix Workspace**
- **Overview of ShareFile (Content Collaboration)**
- **How Citrix ShareFile Provides a Secure & Flexible Work-from-Home experience**
- **Extend the value of your Office 365 investment with ShareFile**
- **LIVE Demonstration of Citrix ShareFile!**



# About



# CORNERSTONE.IT



Experience



Solution Design



Best Practices



Systems Integration



Managed Services



Channel Futures.  
**MSP 501**  
2019 WINNER



**citrix**  
Partner  
Gold  
Networking  
Specialist

AWARDS





# Work From Anywhere

with  CORNERSTONE.IT



TECHNOLOGY  
SERVICES



EMPLOYEE  
ENGAGEMENT



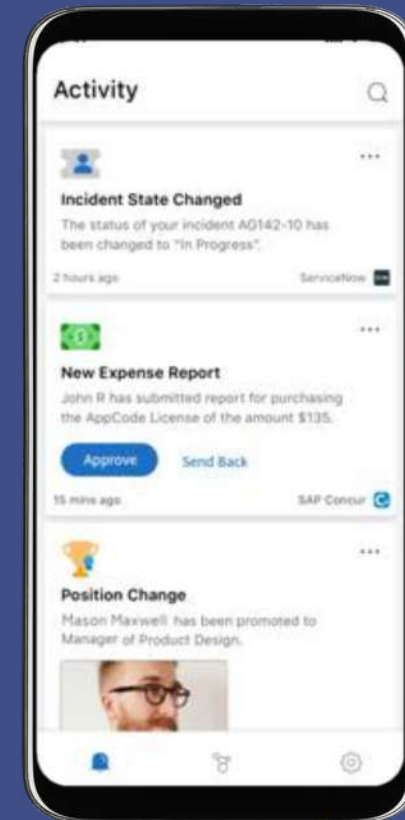
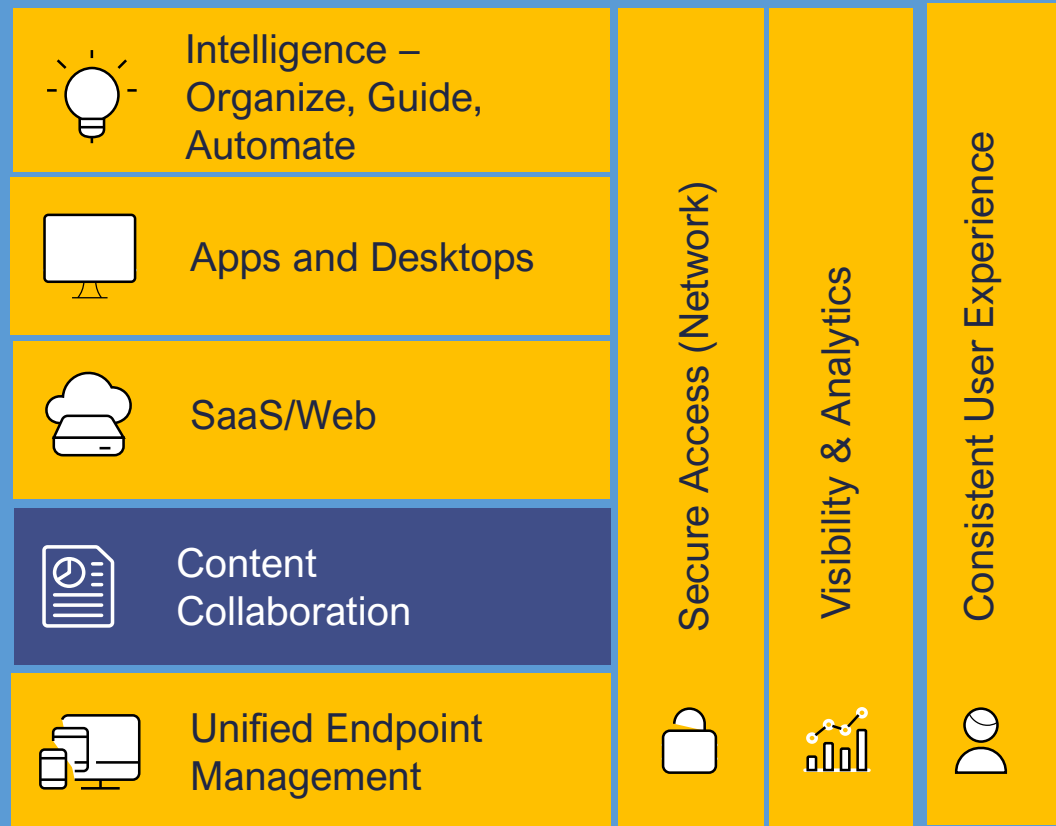
SECURITY



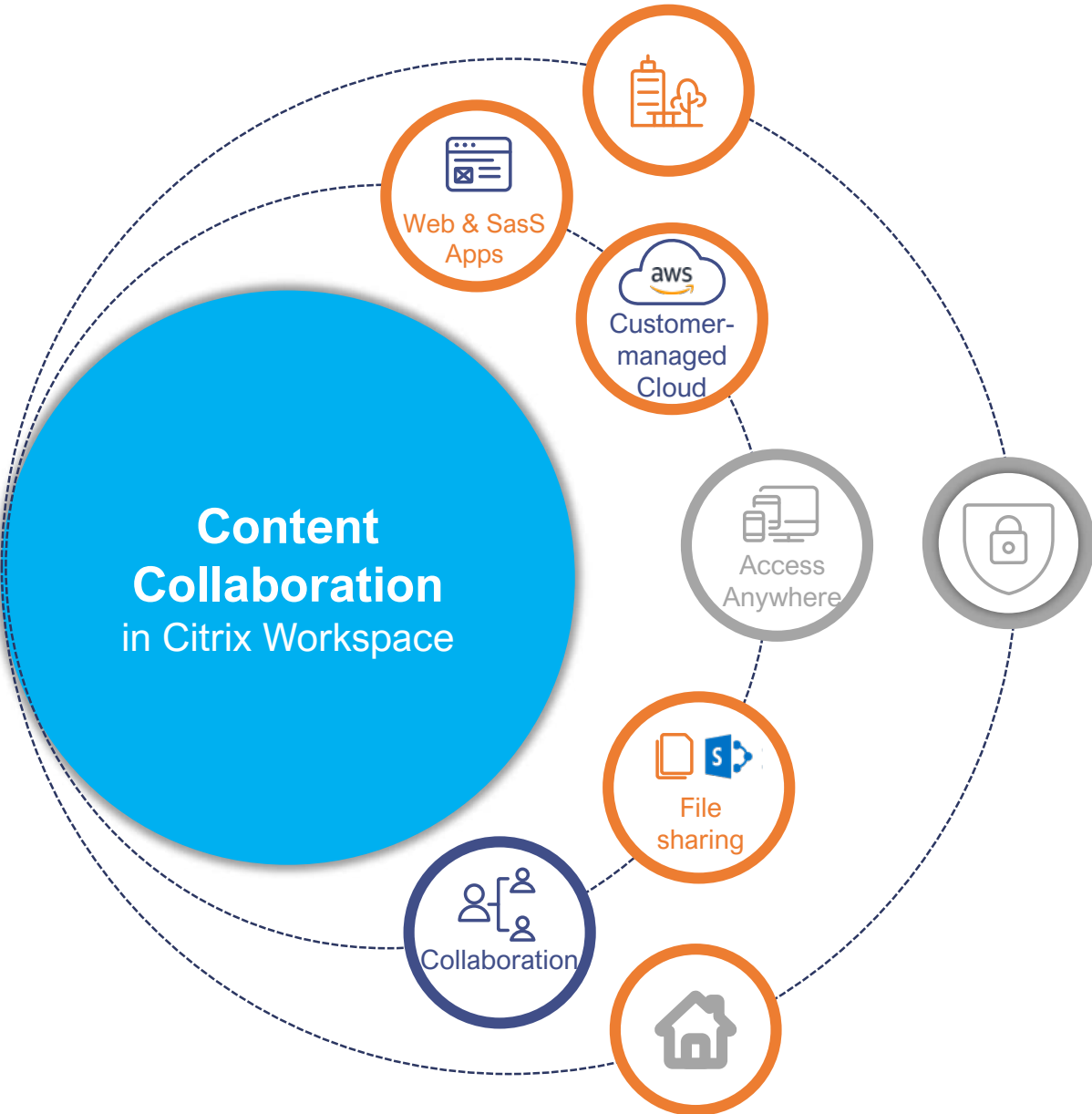
SUPPORT |  
MANAGED SERVICES

# Citrix Workspace – Content Collaboration

Part of Citrix Workspace intelligent workspace platform



# Empowering employees to work better



Unify all content in a shared, secure experience within Citrix Workspace

Store your data anywhere

Streamlined, focused workflow—anytime, anywhere, on any device

Enhance digital collaboration





# Do more with Citrix ShareFile



**Simplify access to data – no matter where it's stored**

**Ensure document security without limiting access**

**Finish document workflows fast – without frustration**

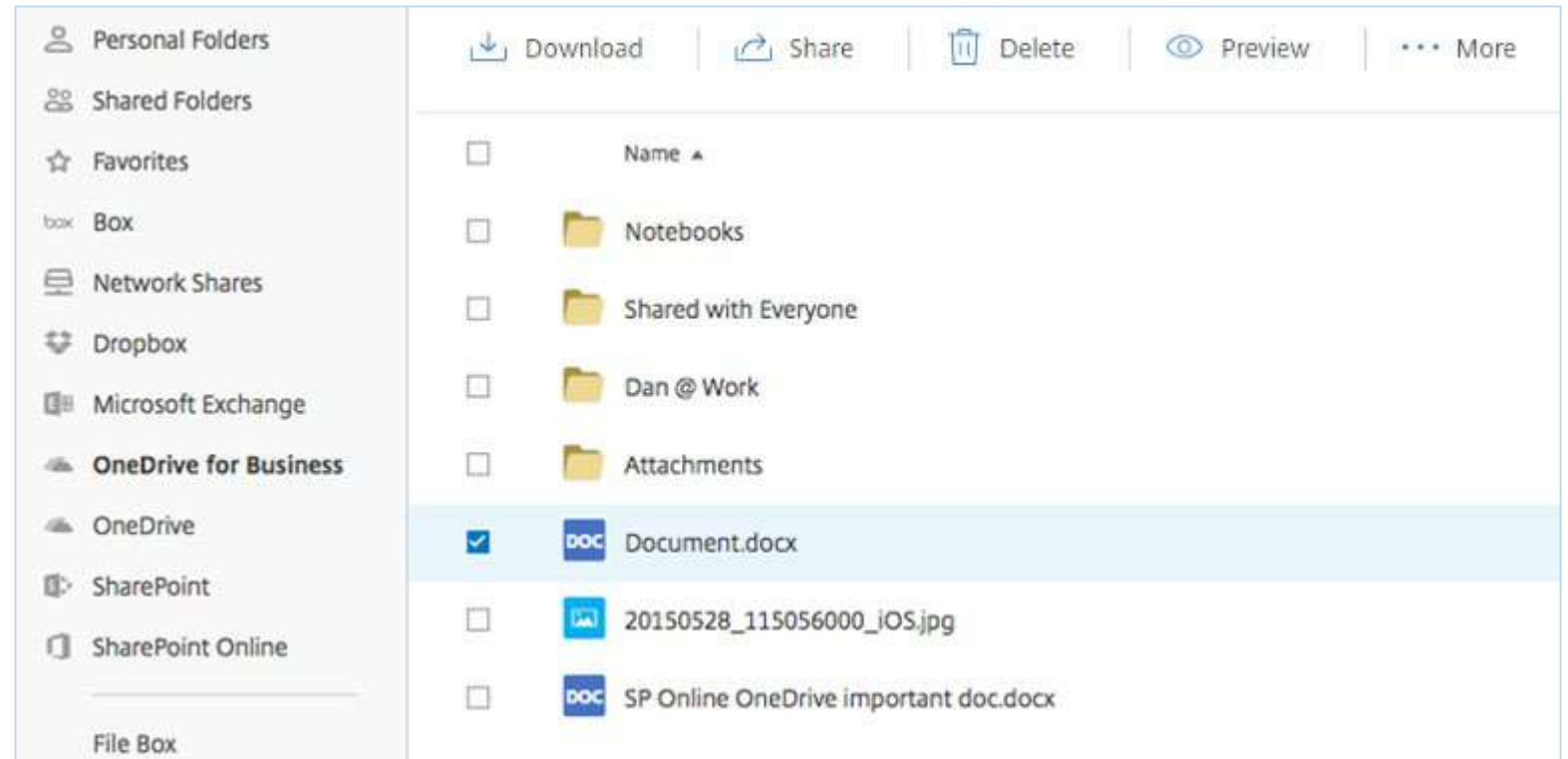




How Citrix ShareFile supports a flexible and secure work-anywhere experience

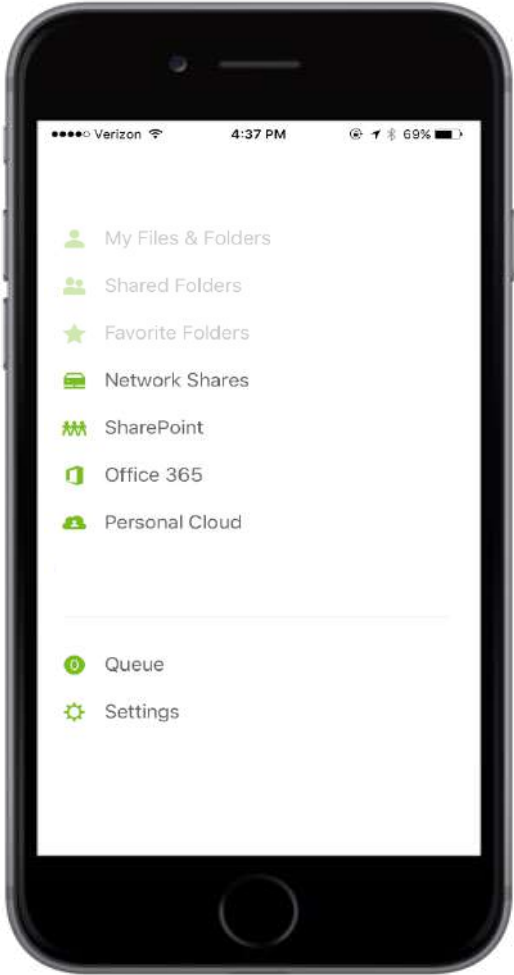
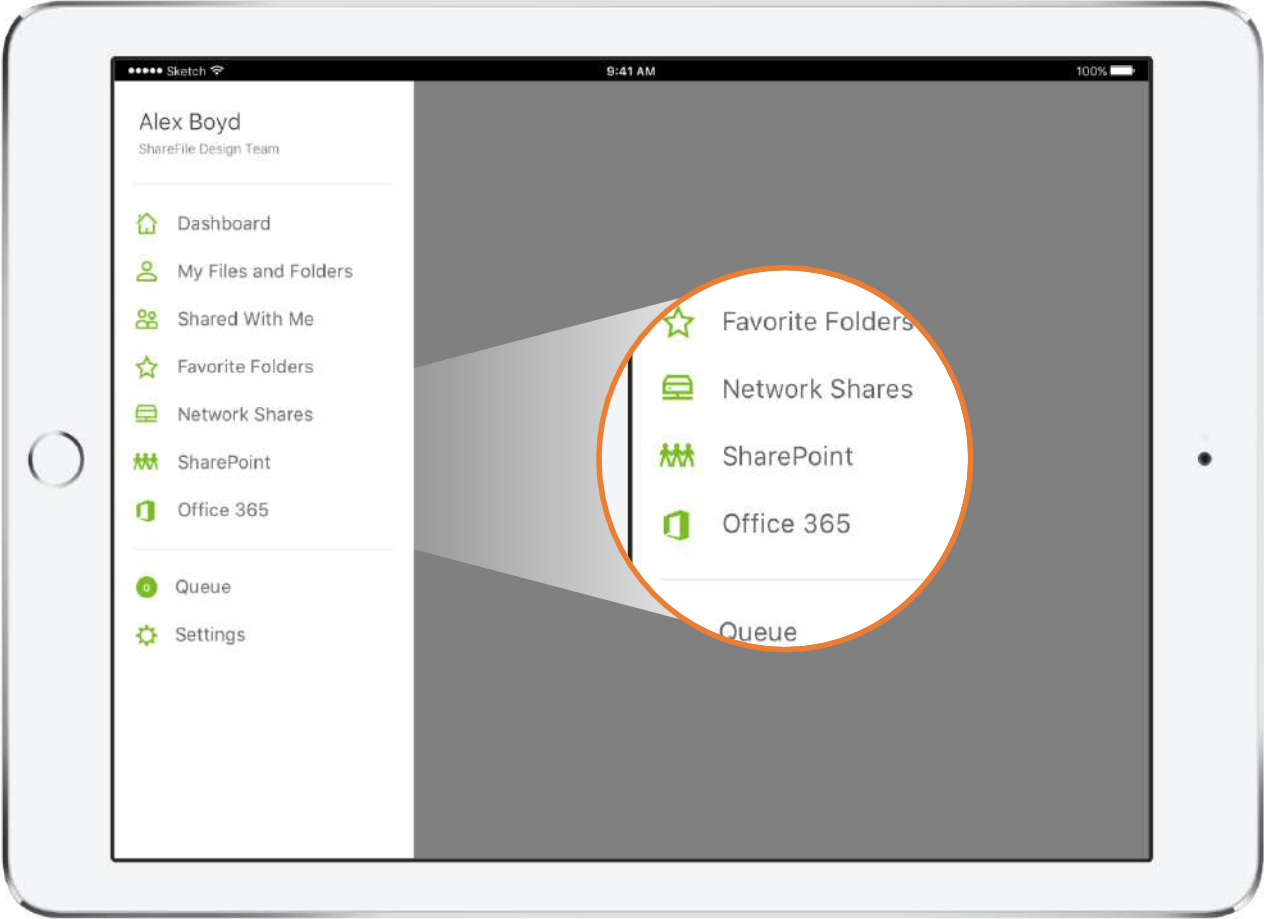
# Access your files and folders from any device

- Single point of access to files stored in any repository:
  - Citrix Content Collaboration (cloud, on-premises, hybrid)
  - Network shares
  - SharePoint and SharePoint Online
  - OneDrive for Business
  - Documentum
  - Personal cloud services
- Share files securely from any repository



# Seamlessly access multiple content repositories

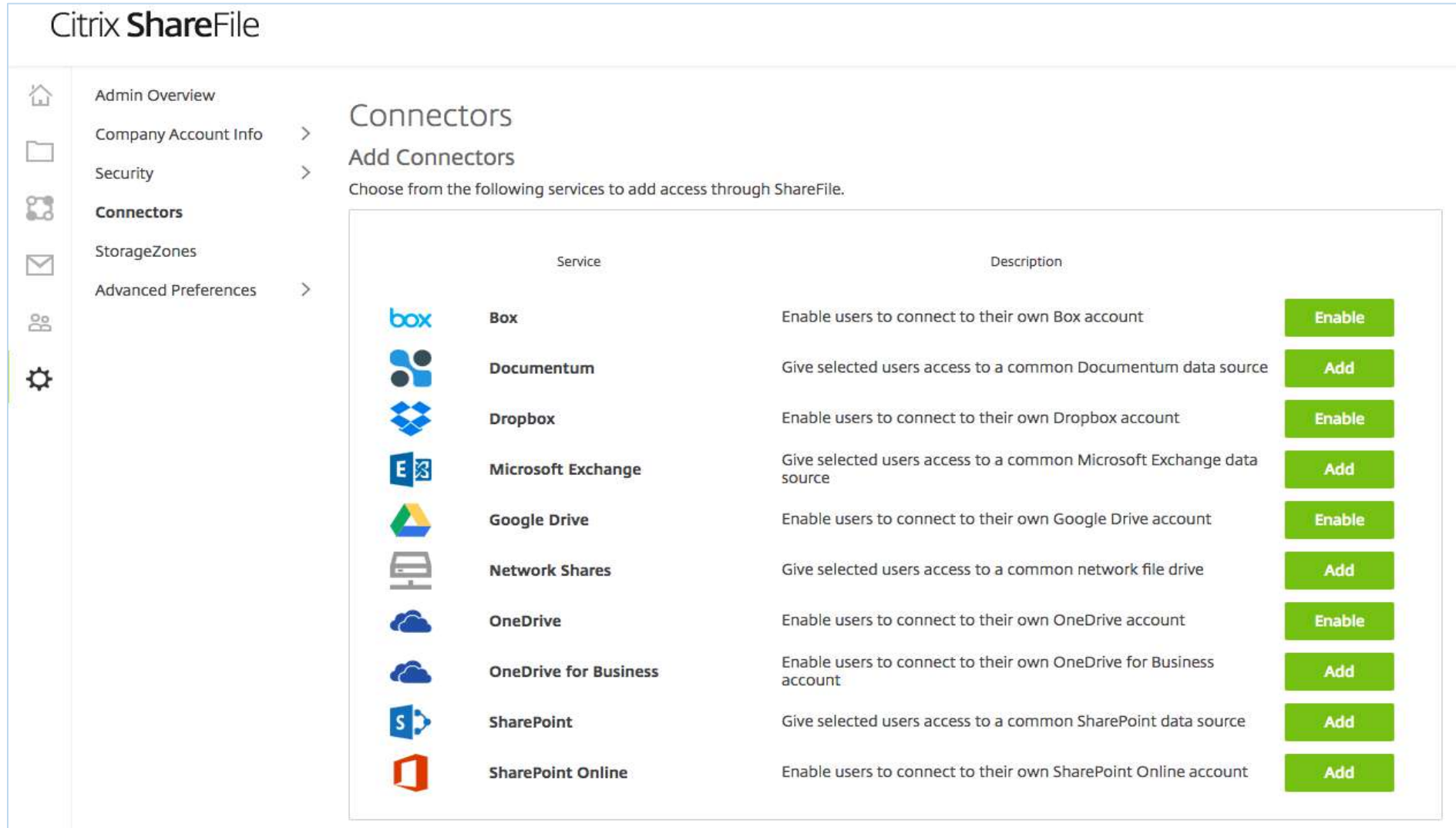
Without requiring any data migration















# Easily manage multiple data sources

## Storage zone connectors



The screenshot shows the Citrix ShareFile administration interface. On the left is a navigation sidebar with icons for Home, Company Account Info, Security, Connectors, StorageZones, and Advanced Preferences. The main content area is titled 'Connectors' and 'Add Connectors', with a sub-header 'Choose from the following services to add access through ShareFile.' Below this is a table listing various services with their descriptions and action buttons.

Service	Description	Action
 <b>Box</b>	Enable users to connect to their own Box account	<a href="#">Enable</a>
 <b>Documentum</b>	Give selected users access to a common Documentum data source	<a href="#">Add</a>
 <b>Dropbox</b>	Enable users to connect to their own Dropbox account	<a href="#">Enable</a>
 <b>Microsoft Exchange</b>	Give selected users access to a common Microsoft Exchange data source	<a href="#">Add</a>
 <b>Google Drive</b>	Enable users to connect to their own Google Drive account	<a href="#">Enable</a>
 <b>Network Shares</b>	Give selected users access to a common network file drive	<a href="#">Add</a>
 <b>OneDrive</b>	Enable users to connect to their own OneDrive account	<a href="#">Enable</a>
 <b>OneDrive for Business</b>	Enable users to connect to their own OneDrive for Business account	<a href="#">Add</a>
 <b>SharePoint</b>	Give selected users access to a common SharePoint data source	<a href="#">Add</a>
 <b>SharePoint Online</b>	Enable users to connect to their own SharePoint Online account	<a href="#">Add</a>



# Store your data anywhere

Choose your data storage location

- VPN-Less Access to All Existing Content
- Content is Distributed, Not Centralized
- Does NOT Require Data Migration



**CLOUD**  
Best Economics  
Most Elastic and  
Flexible



**ON-PREMISES**  
Meet Security &  
Compliance  
Requirements



**HYBRID**  
Combine Elasticity  
with Security and  
Compliance

# ShareFile StorageZones

- Citrix-managed Azure StorageZones
- Citrix-managed Amazon StorageZones
- Customer-managed StorageZones

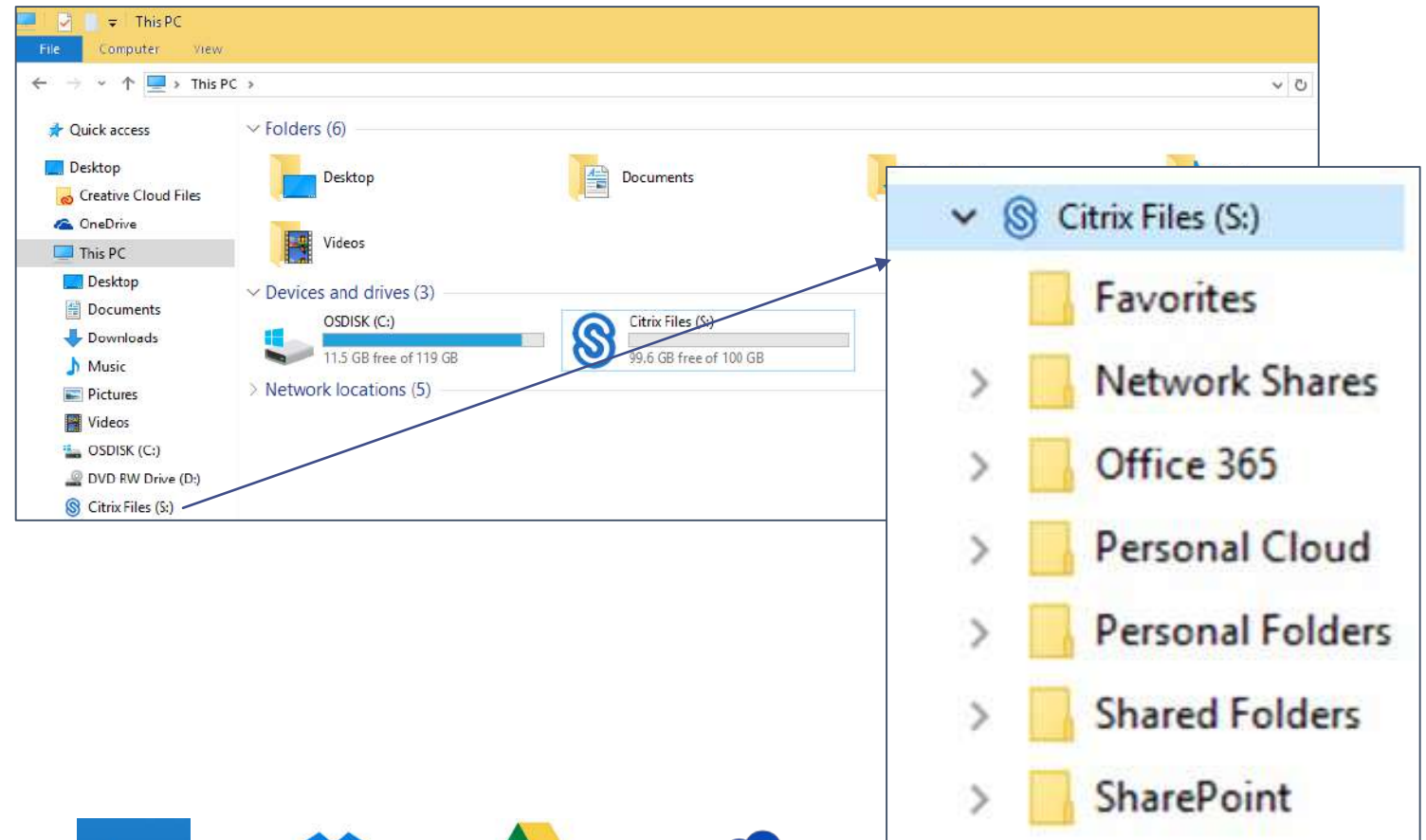




# Citrix Files: Mount ShareFile as a Drive

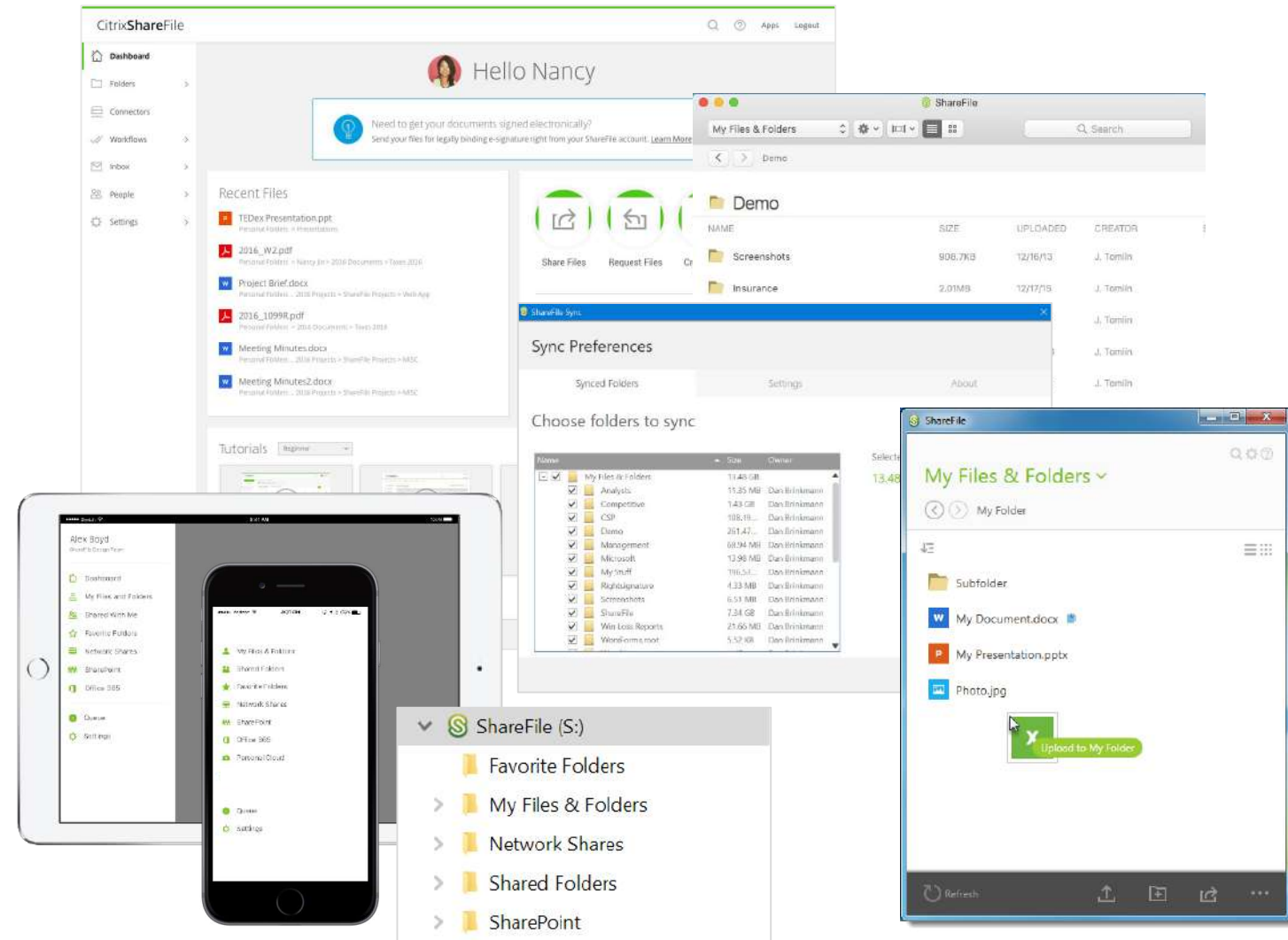
Integrate Data Sources in Citrix Virtual Apps/Citrix Virtual Apps and Desktops

- Policy-controlled on-demand access ideal for Citrix Virtual Apps / Citrix Virtual Apps and Desktops farms
- Real-time updates from ShareFile
- Access to Office 365 & other data repositories



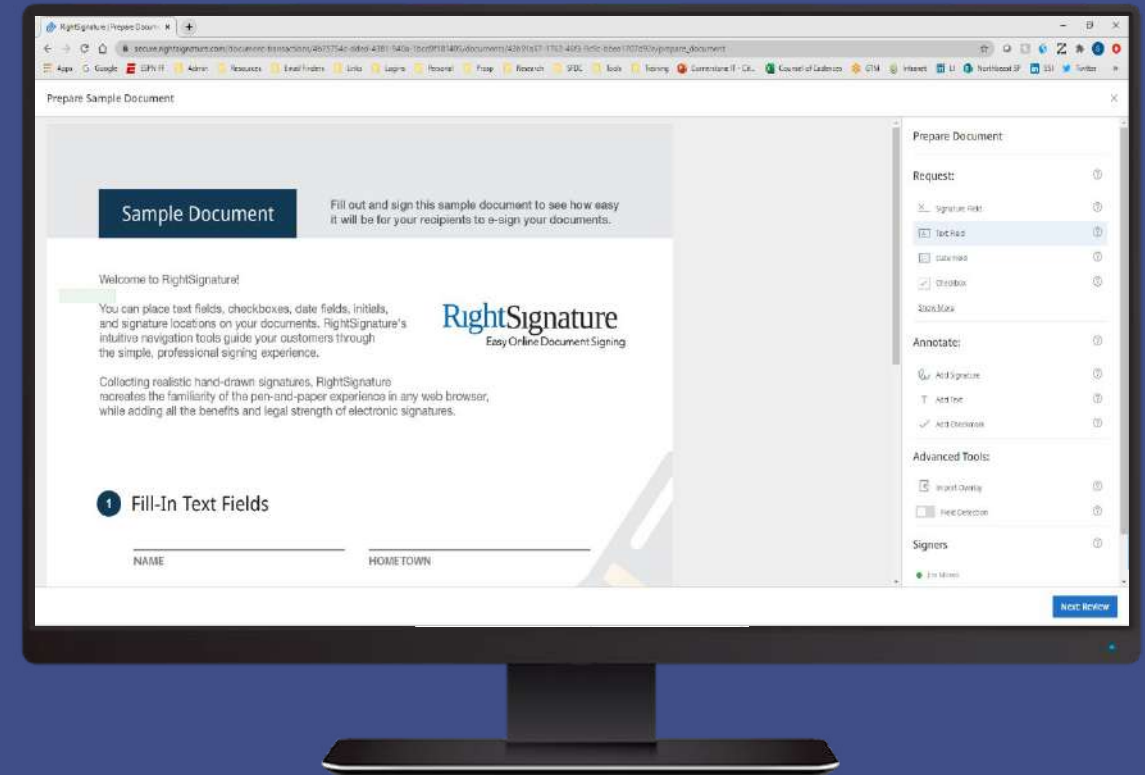
# Access and edit files from any device

- Rich web application with browser-based previews
- Native apps & tools for Windows, Mac, iOS, Android
- Sync content across multiple devices
- Edit files from mobile apps or web
- Offline Access



# Electronic Signature

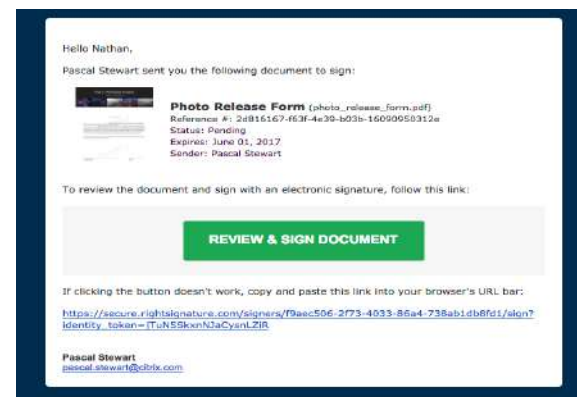
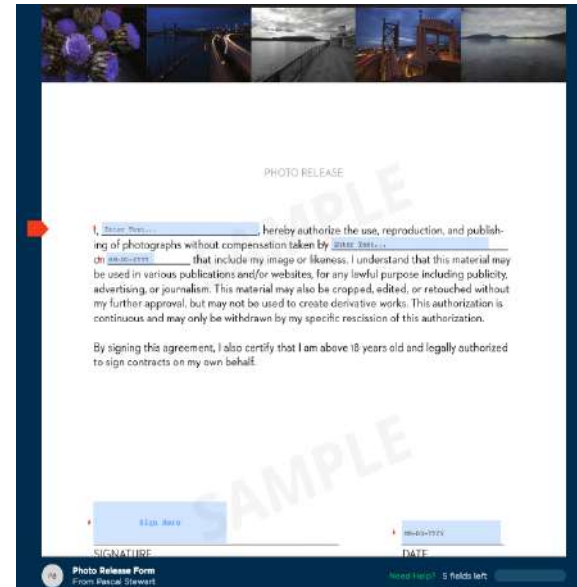
- Send documents for legally binding electronic signature
- Remote employees
- Multiple signers
- Ability to set signer order
- Sign from any device
- Signature Certificate verifies signer information
- No downloads or plug-ins for recipients





# Gather feedback in one place. Speed up legal approvals.

- Break down bottlenecks with centralized feedback and approval chains into a transparent, single point of collaboration for teams





# Security without sacrificing productivity

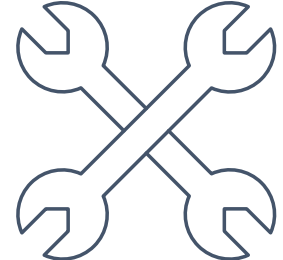
Gain visibility into all document sharing



**Customizable,  
rules-based access**  
Access control for shared files  
& folders



**Data Loss prevention  
policies**  
Integrate your solution



**Compliance**  
Audit, control, and oversight  
tools for compliance and risk  
officers

The average employee stores more than 2,000 files on public cloud apps, and approximately 20% contain regulated data<sup>1</sup>



# How Citrix ShareFile extends the value of your Office 365 investment

# How Citrix ShareFile extends the value of Microsoft Office 365

## Gain visibility into all documents, not just OneDrive

- All of a user's files and documents are readily available on any device, with a single view across every data source—even within virtualized environments

## Secure internal and external collaboration

- Employees use the same method to collaborate, share content, regardless where data is stored (that includes OneDrive and SharePoint)

## A cohesive user experience

- Mobile and desktop users can easily collaborate on files without the need for VPN or FTP

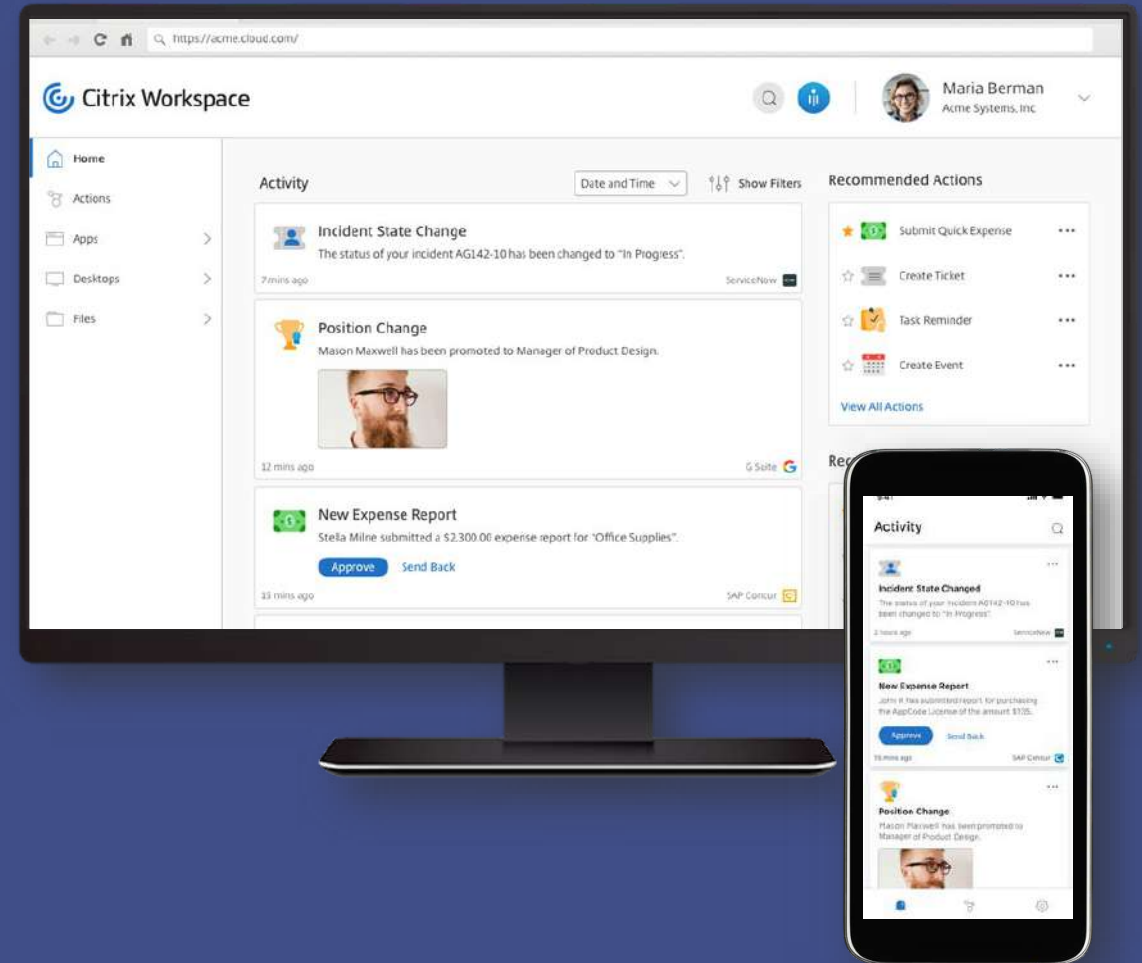
## Store your data anywhere

- Manage distributed content without the need for data migration
- On-premises, hybrid, or cloud



# Collaborate without sacrificing speed or quality

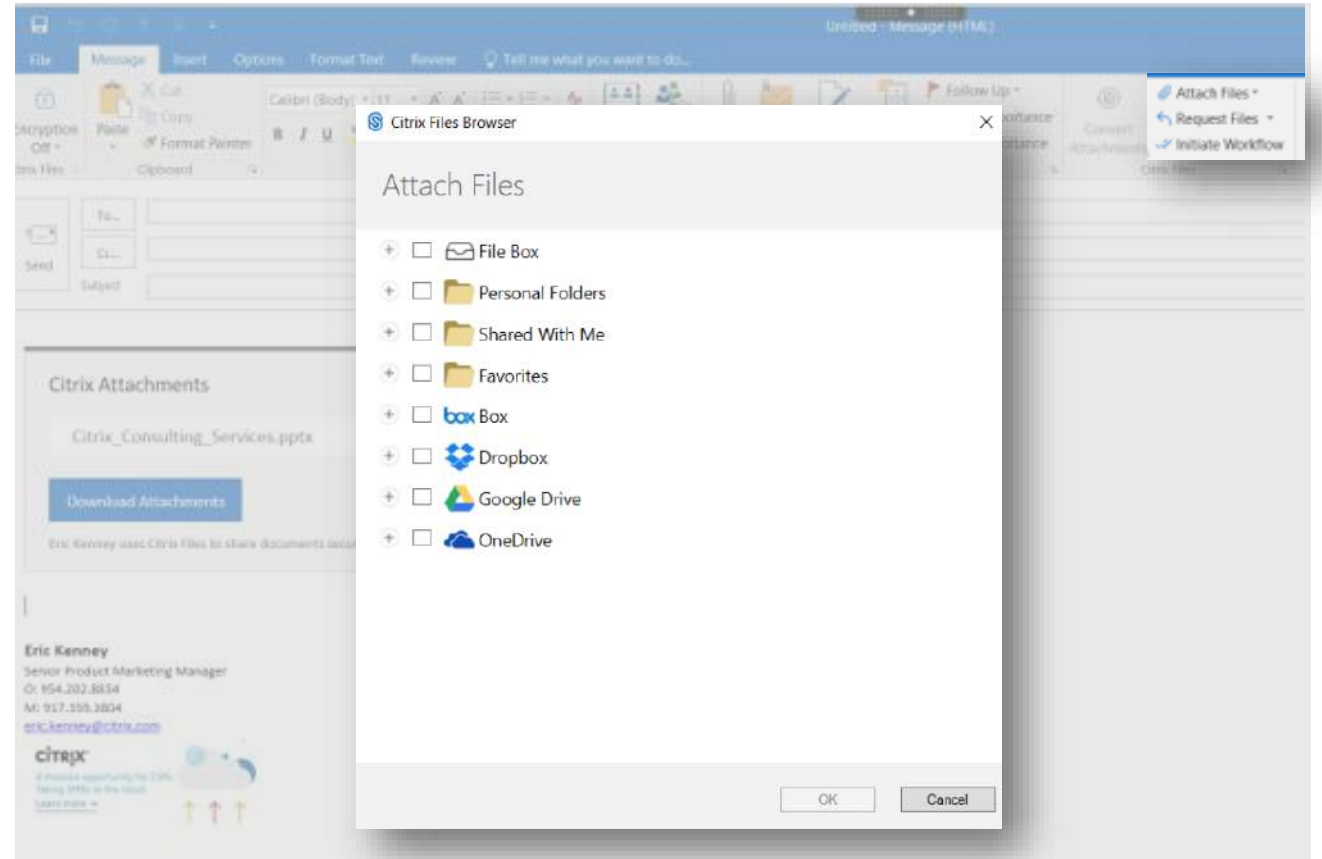
- Make OneDrive for Business files **accessible in virtual apps and desktops**
- **Unified access** to all of your content repositories
- Enable **external sharing**
- Launch **files in virtual apps**



# Reduce Exchange storage costs

## Get attachments out of Email with Citrix Files for Outlook

- Overcome file size restrictions
- No user training required
- Optimize exchange storage
- Set link expiration policies
- Better control and visibility
- File download notifications
- Request large files
- Restrict downloads





# Citrix Analytics for ShareFile

## Risk detection

- Malware
- Departing employees downloading sensitive information
- Unusual log-in access
- DLP triggers




## Automate threat protection

- Lock accounts
- Log users out
- Revert to earlier versions of documents
- Quarantine user

Citrix Analytics only monitors activity on documents stored in a ShareFile account



# A complete Content Collaboration solution

Benefit	 OneDrive for Business	citrix™
Mobile access to documents	✓	✓
Cloud storage	✓	✓
Internal collaboration	✓	✓
Connect to existing data repositories		✓
Unified access to documents		✓
eSignature		✓
File-sharing portal		✓
High performance in virtual environment		✓
Analytics		✓
Workflow automation		✓





# LIVE DEMO

**Citrix ShareFile/Content Collaboration**



# Have questions?

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**CORNERSTONE.IT** + citrix™

# Thank You!

